Flexible, Part Time In-Home Sales Designers/Problem Solver Needed – ShelfGenie of CALGARY

Learn more about who we are and what we are looking for here: https://www.facebook.com/shelfgeniealberta/videos/1868473636736504/ https://www.youtube.com/user/shelfgenie







Do you have a How can I help attitude?

Do you love organizing and helping make a space more functional?

Are you a fan of SELLING WITH NOBLE PURPOSE in designing with aim to make a difference to the customers?

Are new and different situations fun for you?

Are you a persuasive, enthusiastic communicator who loves to meet new people?

Is working with proven products & processes important to you?

Would you like the flexibility of working to your own schedule?

If yes, we'd like to meet you.

ShelfGenie of Alberta is an exceptional franchise expanding in the Calgary and surrounding area. We provide gliding shelves for kitchens, bathrooms and even businesses with the goal to OPTIMIZE SPACE and provide storage solutions that put EVERYTHING WITHIN REACH.

Our solutions transform frustration and pain into enjoyment and love.

We design, build and install quality pull-out gliding shelves for both existing and new cabinets in the kitchen, bathroom, laundry and anywhere that better access, storage, and organization are needed.

We are currently seeking talented part-time Sales Designers. You set your own hours and we set the appointments.

We offer flexible scheduling via a web-based calendar that allows you to set your available times.

Great commissions!

Commission is set at 10% of Sales Invoice.

Part-time self employed status for tax reporting purposes.

NO COLD CALLING!

We are aggressively marketing our products and services. We provide qualified leads as well as the necessary online and in-person training.

Our clients are eager to meet with you.

Responsibilities include:

Manage and perform in-home client appointment and follow-up:

- *Design and sell organizational solutions
- *Educate customers on the ShelfGenie product by demonstrating product samples highlighting unique features and benefits
- *Develop strong ongoing customer relationships and customer service
- *Meet sales goals.
- *Complete sales processes and administration including uploads and scans.

Excellent opportunity for those with an interest in interior design, professional organizing, remodeling and kitchen design.

Ideal for those seeking supplemental opportunities to earn additional income with flexibility to arrange appointment times to fit their lifestyle and schedule.

REQUIREMENTS:

- *Excellent communication and interpersonal skills, focusing specifically on developing relationships with clients.
- *Strong computer skills (i.e. Excel) with ability to adapt to new technology is a MUST.
- *Reliable, professional, prompt, motivated, organized, and good time management.
- *Must have reliable transportation, cell phone, laptop with internet access and email, printer and scanner.
- *Designing, organizing and/or in-home selling experience preferred but not necessary.
- *Training and certification is required on our online system.
- *Ability to work at tradeshows.
- *ShelfGenie will be conducting background and reference checks on ALL serious candidates.

If you are interested in working as a Designer with ShelfGenie of Alberta, please reply with your resume to Jennie at JChen@shelfgenie.com.



